

VELOX HYBRID RENTAL



EQUIP YOURSELF WITH LITHIUM, WITHOUT EXCEEDING THE LEAD BUDGET

HYBRID RENTAL

PRINCIPLE

This program enables customers to replace their lead-acid batteries with lithium batteries (VeloxFlex, VeloxPlus or VeloxMax) without impacting their operating budget. It works like this:

1. CAPEX cost is reduced to that of a lead-acid battery.
2. The difference in cost is converted into OPEX in the form of an attractive monthly payment, lower than the usual operating costs, generating net savings from day one.
3. The customer has the option at any time to purchase the battery or cancel the lease.

BENEFITS

FINANCIAL

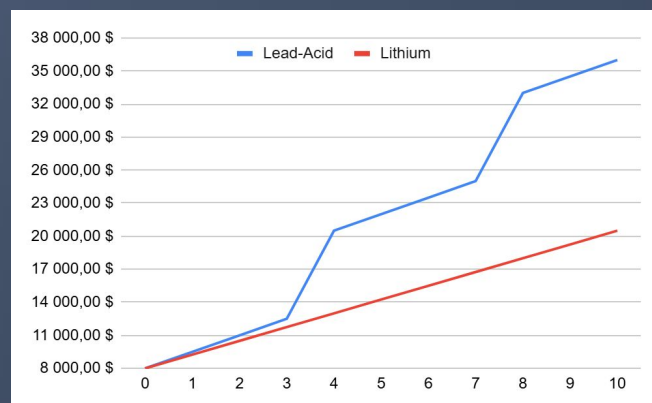
Modernize your fleet without increasing your budget. By limiting the initial investment to the price of a lead-acid battery and financing the difference via a monthly OPEX rental, you benefit from a state-of-the-art energy solution at no extra cost. The monthly payments are covered by savings on maintenance, rotation and recharging, for a rapid return on investment and lasting performance up to four times longer.

OPERATIONAL

Reduce downtime, eliminate maintenance and the risks associated with acid overflow, corrosion and the safety constraints of lead-acid batteries. Simplify your energy management and improve the availability of your equipment with a durable, intelligent, fast-charging lithium solution.

LONG-TERM

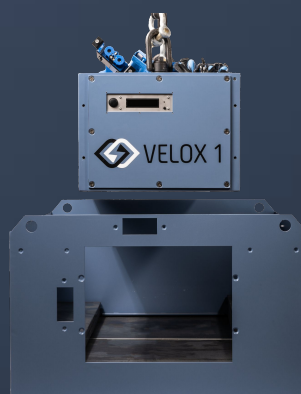
With a service life 4 to 6 times longer than that of a lead-acid battery, the lithium battery eliminates the need for frequent replacements, reduces cumulative costs over several years and offers lasting budget stability.



Usually more expensive than lead-acid technology, the lithium battery becomes immediately economical thanks to the hybrid rental program offered by Velox, which enables savings to be made right from the outset.



eBOX 1 -> Class I



eBOX 1 -> Class II